State and federal food labeling requirements can be confusing for food producers and processors. This fact sheet aims to clarify regulations for the food products most commonly sold by Kansas food producers and processors.

The Kansas Department of Agriculture is the state agency responsible for most food labeling. Within the department, the responsible section depends on the type of product, as indicated below. Note that in addition to the requirements listed below, meat¹, poultry¹, dairy², and alcohol³ products must meet additional labeling requirements. These state government entities are open to answering questions regarding Kansas and federal requirements and reviewing label proofs for compliance before printing.

![Table]

<table>
<thead>
<tr>
<th>Product type</th>
<th>Responsible KDA group</th>
<th>Contact details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dairy products</td>
<td>Dairy Inspection Program</td>
<td>Dairy Section: 785-564-6700</td>
</tr>
<tr>
<td>All other food products</td>
<td>Food Safety and Lodging Program</td>
<td>Food Safety and Lodging: 785-564-6767</td>
</tr>
</tbody>
</table>

**General Requirements for all Food Products**

There are three primary requirements for labeling of all products sold by weight or liquid measure, including: 1) identity of product, 2) quantity, and 3) declaration of responsibility. All products containing two or more ingredients must also be labeled with an ingredient list (See number 4, on page 2).

1. **Identity of product/ Statement of identity**

   **What it is:** The common or usual name of the food, if it has one. Note that the name of some foods (such as “fruit jam”) are federally regulated as to what the product must contain to bear that name (the “standard of identity”⁴).

   **Where it must appear:** On the Principle Display Panel (PDP)⁵ — the main label panel.

   **Exemptions:** An identity is not required, in some cases, if the commodity is easily recognizable through the wrapper.

   **Other notes:** The name used to identify the product cannot be misleading or deceptive.

2. **Net Quantity (Amount)**

   **What it is:** An accurate declaration of the weight, volume, or number of products in the package, not including the package weight.

   Generally, solids are sold by weight and liquids by volume. Combinations may be sold by weight or volume.

   Metric quantities (liter, grams, etc.) are now required on most labels. The metric units may appear before or after the customary declaration and must be shown in three digits.

   For example: 1 pound (454 grams) OR 1 quart (.946 L)

   **Where it must appear:** In the lower third of the principal display panel (PDP) (see image at lower left).

   **Other notes:** A few containers in a lot may be under weight or measure but the average must meet the stated value and the shortages (in any container) must be small.

   A declaration of quantity must not be qualified. "Jumbo Pound," "Minimum Weight," "Full Gallon," or any other term that exaggerates the amount is not allowed.

   If selling ready-to-eat food, such as food that could be purchased at a restaurant, it can be sold from bulk by weight, measure (liter, quart, etc.), or count (count includes servings). If packaged as a single serving, it can be sold by weight, measure, or count as well. If it is packaged and is more than a single serving, it must be sold by weight or measure. More information on allowed methods of sale (weight, count, measure, etc.) for fresh fruits and vegetables is available in *Foods Sold Direct to Consumer in Kansas (including Farmers Markets): Regulations and Food Safety Best Practices* (www.bookstore.ksre.ksu.edu/pubs/MF3138.pdf).

3. **Declaration of Responsibility**

   **What it is:** Name, physical address, and zip code of the manufacturer, packer, OR distributor taking responsibility for the product (see bottom of Examples A and B on page 2).

   **Where it must appear:** On the front panel OR with the ingredients on the informational panel (side panel).
Other notes: Unless the name given is the actual manufacturer of the product, the name must be accompanied by a qualifying phrase that states the firm’s relation to the product.

Example: “Manufactured for ________” or “Distributed by ____________”

Note: Identity, responsibility, and quantity statements may be hand written if the font size requirements are met and the writing is clearly legible.

4. Ingredient list

What it is: Listing of ingredients in decreasing order of predominance by weight (the most by weight first, the least by weight last). Even ingredients used in trace quantities must be listed.

Example: “Manufactured for ________” or “Distributed by ____________”

Note: Identity, responsibility, and quantity statements may be hand written if the font size requirements are met and the writing is clearly legible.

4. Ingredient list

Where it must appear: On the same label panel as the name and address of the responsible party.

Other notes: If the product contains a processed or standardized food as an ingredient (such as enriched flour — see examples above), then the ingredients of that food must also appear in parenthetical form in the list.

Nutritional Labeling

Larger food (non-meat) processors (selling >$50,000 of food/year) are legally required to include Nutrition Facts on their retail product labels. However, Nutrition Facts may be required by some retailers/buyers and are helpful in marketing to consumers. FDA updated the nutrition facts label requirements in May 2016 and later extended the compliance dates. Food (non-meat) manufacturers needed to use the new label by January 1, 2020, but companies with less than $10 million in annual food sales need to comply by January 1, 2021.

For meat and poultry products, large meat processors — regardless of their size — selling to consumers (rather than to institutions) must provide nutrition facts for major cuts of single-ingredient meats either on the label or at the point of purchase.

What it is: “Nutrition Facts” labeling listing serving size, calories, and key nutrients (see example image at right).

Where it must appear: On the same label panel as the ingredient list and the name and address of the manufacturer, packer, or distributor.

Exemptions: Small businesses selling less than $50,000 of food (non-meat)/year are exempted. Businesses employing fewer than 10 full-time equivalent employees and annual sales of fewer than 10,000 total units of any food product are also exempted. Meat companies with <500 employees and <$100,000 of meat products processed per year are exempted from the meat nutrition facts labeling requirements.

Note: If any company makes a nutritional or health claim on the label or if the food is fortified or for baby food, nutrition labeling is required.

Other notes: The Kansas Value Added Foods Lab can generate the Nutrition Facts panel for a nominal fee. The KSU Meat Science Extension program can develop product labels for meat and poultry products. More information on those services can be found at www.asi.k-state.edu/research-and-extension/meat-science/value-added/index.html.

The Nutrition Labeling and Education Act (1990) that regulates Nutrition Facts also authorizes the use of very specific and FDA approved nutrition content and health claims, such as “low fat”.

Non-regulatory Items

The following items are not required by governmental regulations to be on food labels, but producers may choose to include them if requested by a buyer or for marketing purposes.

1. Bar Codes (UPC)

What it is: The bar code, or Universal Product Code (UPC), provides information about the product identity, size, price, and other necessary data. The retailer may provide the UPC for you if asked.

Where it must appear: Anywhere on the package, other than it may NOT appear between the required labeling on the information panel (i.e. between the Nutrition Facts and
Exemptions: NOT a regulatory requirement. However, it may be required by a retailer/distributor, particularly larger stores.

Other notes: UPC numbers can be purchased from a company called GS1 (www.gs1us.org). The yearly fee for the bar code is based on the number of products and gross sales.

If you are not planning to sell to stores that require GS1 codes but still would like a bar code, you can also use discounted bar codes, such as from www.nationwidebarcode.com

2. Organic, Natural, and other labeling topics

Organic: If products are labeled as certified organic, proof of that certification must be on file with the relevant state office regulating the labeling of that product.

For more information about obtaining organic certification to put on your food label, including an organic cost-share program, go to the Kansas Department of Agriculture website: http://agriculture.ks.gov/kda-services/grants-and-cost-share-programs/organic-cost-share-program

Natural: The U.S. Department of Agriculture does have a specific definition for “natural” for the processing of meat and poultry. More information on this and other meat labeling terms is available from: www.bookstore.ksre.ksu.edu/pubs/MF3209.pdf

The FDA does not have a specific definition for “natural.” However, FDA has not objected to its use if the food does not contain added color, artificial flavors, or synthetic substances. For more information: www.fda.gov/Food/GuidanceRegulation/GuidanceDocumentsRegulatoryInformation/LabelingNutrition/ucm456090.htm

Other food labeling information, including on gluten-free, fresh, and trans-fatty acids: www.fda.gov/food/guidanceregulation/guidancedocumentsregulatoryinformation/labelingnutrition/ucm2006828.htm

For more information


References

1 More information on meat and poultry labeling requirements is available from the Kansas Department of Agriculture Meat and Poultry Inspection Program: http://agriculture.ks.gov/divisions-programs/meat-and-poultry-inspection

2 More information is available from the Dairy Inspection Program of the Department of Agriculture: http://agriculture.ks.gov/divisions-programs/dairy-inspection

3 More information available from the Kansas Division of Alcoholic Beverage Control: www.ksrevenue.org/abc.html

4 Examples and more information at: www.ag.ndsu.edu/foodlaw/processingsector/standardofidentity

5 The PDP is the portion of the package label that is most likely to be seen by the consumer at the time of purchase.

6 The eight major food sources for allergens are milk, eggs, fish (anchovy, catfish, swordfish, etc.), crustacean shellfish, tree nuts (walnuts, almonds, pecans, coconut, etc.), wheat, peanuts and soybeans, as well as their derivatives, such as caseinate, albumin or whey.

7 More information is available from: https://www.fda.gov/food/food-labeling-nutrition/changes-nutrition-facts-label

8 Companies with <500 employees and <$100,000 of meat products processed per year are exempted. See 9 CFR.317.400 a1ii for federal meat regulations, 9CFR381.500 a1ii for poultry. More information is available from: www.fsis.usda.gov/wps/portal/fsis/topics/regulatory-compliance/labeling/labeling-policies/nutrition-labeling-policies/nutrition-labeling

9 List of major cuts available in Q18 of this document: http://www.fsis.usda.gov/PDF/Nutrition_labeling_Q&A_060911.pdf

10 https://www.fda.gov/regulatory-information/search-fda-guidance-documents/small-business-nutrition-labeling-exemption-guidance

11 More information on KVAFL’s services to companies and individuals in Kansas is available from: www.ksre.ksu.edu/kvafl

12 More information on these claims is available from: www.fda.gov/Food/LabelingNutrition/ucm207974.htm
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